



## Convergence Technologies, Inc.'s Merger with Core Business Technology Solutions, LLC Creates \$100M Entity

***Jeffrey A. Lackey, Core's President, to be President and CEO of the consolidated companies which will assume the brand name of Core Business Technology Solutions, Inc.***

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WHITE PLAINS, NEW YORK and INDIANAPOLIS, INDIANA -- Convergence Technologies, Inc. ("CTi"), a rapidly growing IT systems integrator, announced today that it will combine their operating divisions with those of Core Business Technology Solutions LLC ("Core"). CTi, which has operating divisions currently in Clifton Park, NY; Melville, NY; Reading, PA and Falls Church, VA, will expand its footprint via the Core transaction to include offices in Nashville, TN, Indianapolis, IN and Exton, PA. Core's Virginia location will be consolidated into CTi's operation in Falls Church, VA. The merged companies will incorporate Core's business practices into its expanded operation and utilize its back office communications and application infrastructure systems, as well as its sophisticated business portal. In conjunction with the Core transaction, the Company obtained financing with Textron Financial Corporation and HSBC Mezzanine Partners USA, L.P. to fund the transaction and provide for future working capital needs.

Len Fassler, Chairman of CTi, stated "our combined business will have consolidated revenues in excess of \$100 million and deepened financial resources; approximately 270 employees; locations in seven (7) important geographic areas; and a broad array of infrastructure technology advisory and integration services that deliver high value to our current and prospective clients."

In commenting on the new management structure for the company, Mr. Fassler stated "Jeff Lackey, who founded Core, will be our President and CEO. Jeff is an industry veteran and leader whose vision is to employ the highest caliber of personnel and to achieve the highest levels of certification offered by the vendors whose products we implement. Core has achieved multiple specializations within the Cisco Gold, Microsoft Gold and HP Platinum certification programs."

Mr. Lackey commented, "I am very excited about the future prospects for the combined CTi and Core companies and look forward to leading our seasoned management team as we continue to expand the business, both organically and through acquisitions. We are pleased that the Core name will now represent the entire enterprise and I am personally gratified to have been selected as President, CEO, and a Member of the Board. I am also pleased to announce the appointment of Walter J. Cook II as an Executive Vice President and Chief Operating Officer and Barry Lewis as Chief Financial Officer of the combined entity. Walter has been the CFO of CTi since its inception and has extensive experience in consolidation strategies, including those within the IT industry, and I am confident he will be an effective hands-on COO. Barry Lewis, who is CFO for Core LLC, has done an excellent job in establishing and managing Core's corporate infrastructure. He will bring his years of industry expertise and skills to all of the Convergence family as our new CFO. Finally, Jason Eickmann will be General Counsel for our combined companies. Jason's attention to detail is only matched by his demonstrated ability to balance the needs of the business while providing solid corporate governance in legal and related corporate matters."

J. D. White, a Managing Partner at Founders Equity, the institutional investor in CTi, said "We are very pleased with the rapid progress CTi has made to date. We are justifiably proud of CTi's management for bringing the company to this level and appreciative of the support from our new lenders, Textron and HSBC. We are extremely supportive of Jeff Lackey as President and CEO and believe that Jeff will lead us to new heights under our Core brand."

In conclusion, Mr. Fassler who will remain as Chairman said, "In only 15 months, we have put together a highly professional, profitable and efficient IT services company with major clients in the banking, pharmaceutical, transportation, government, commercial, educational and real estate sectors. Our company brings unique skill-sets which we cross-sell, and as our footprint grows, we will be better positioned to serve our existing and future customers."

About CTi

CTi was founded in November 2004 and has acquired profitable, well respected IT systems integrators specializing in voice, video, data and network services. Specialties within the company include security, VoIP systems, K-12 network deployments, carrier services, integrated video conferencing facilities, and outsourced network and desktop services. For more information please see our website [www.converge-it.com](http://www.converge-it.com).

## About Core

Core is an enterprise infrastructure technology consulting and integration company delivering desktop-to-data center products and services. Core is headquartered in Indianapolis, IN, with offices also in Exton, PA, Reston, VA, and Nashville, TN. The company views technology as a Business Enabler and ensures that technology investments are aligned to meet the needs of the business. It does this by application of its True Life-Cycle Services methodology, summarized in the approach of Plan, Build, Deploy and Operate. The business was founded in 1994 under the name KSM Consulting by Jeff Lackey, and has grown since that time in size, revenue, and geographic scope. More detail about Core's history is available at [www.corebts.com](http://www.corebts.com)

## **About Founders Equity Inc.**

Since 1969, Founders Equity has been actively engaged in private equity investing and enhancing the value of small to mid cap enterprises. All of its principals have had significant operating experience and, accordingly, Founders Equity strives to be added-value partners with entrepreneurial owners and management teams. It focuses on later stage growth equity investments, recapitalizations or buyouts of established businesses and management teams pursuing an acquisition growth strategy. Founders Equity has a \$140 million fund and is actively adding to its portfolio of companies. For more information on Founders Equity, please visit our website at [www.fequity.com](http://www.fequity.com).